I F B CISF	2023 Virtual Fall Summit November 22 & 23, 2023		
Day One: Wednesday, November 22, 2023			
11:00 a.m	Revealing Hidden Realities: Unveiling What Buyers and Sellers Don't Know Roland Chan, FindBob 1.00 Life (ON, SK) 1.00 Life/A&S (BC, MB) 1.00 Life, A&S, General (AB) 1.00 FP Canada: Practice Mgmt. 1.00 MFDA Professional Development	1 Approved CE FP Canada'	
12:00 p.m.	BREAK		
12:15 p.m.	Global Medical Care: Your Path to Optimal Private Healthcare Coverage Deep Bajwa, Best Doctors Insurance Services Inc. 1.00 Life (ON, SK) 1.00 Life/A&S (BC, MB) 1.00 A&S (AB) 1.00 FP Canada: Product Knowledge 1.00 MFDA Professional Development	rage 1	
1:15 p.m.	BREAK		
1:30 p.m.	Trends in Deglobalization and the Outlook for Shareholder Yield in an Uncertain Market Kevin Hebner, Thomas Callahan & Christian Lau, Sponsored by Beneva 1.00 Life (ON, SK) 1.00 Life/A&S (BC, MB) 1.00 Life (AB) 1.00 FP Canada: Financial Planning 1.00 MFDA Professional Development	1 Approved CE FP Canada	
2:30 p.m.	BREAK		
2:45 p.m.	The Corporate Estate Transfer Strategy Mitch Singer, RBC Insurance 1.00 Life (ON, SK) 1.00 Life/A&S (BC, MB) 1.00 Life (AB) 1.00 FP Canada: Financial Planning 1.00 MFDA Professional Development	1 Approved CE FP Canada'	
3:45 p.m.	BREAK		
4:00 p.m.	Urban Legends of the Simplified Issue: Breaking Down the Myth Guillaume Fauteux, Chantal Marquis, & Dominic Villeneuve, UV Insurance 1.00 Life (ON, SK) 1.00 Life/A&S (BC, MB) 1.00 Life, A&S (AB) 1.00 FP Canada: Product Knowledge 1.00 MFDA Professional Development	S 1	

Day two: Thursday, November 23, 2023			
11:00 a.m.	Managing your E&O Risk: Protect Yourself from Claims Natalie Leon, FCL LLP & Margaret Mede, AXIS Capital 1.00 Life (ON, SK) 1.00 Life/A&S (BC, MB) 1.00 Life 1.00 FP Canada: Practice Mgmt. 1.00 MFDA Business Conduct RIBO Technical (Pending)		
12:00 p.m	Break		
12:15 p.m	Optimize Succession: Finding Your Successor and Structuring the Deal Darrell Jacobsen and Johnathan Ciliberto, Advisor Hunt 1.00 Life (ON, SK) 1.00 Life/A&S (BC, MB) 1.00 Life, A&S, & General (AB) 1.00 FP Canada: Practice Mgmt. 1.00 MFDA Professional Development		
1:15 p.m.	Break		
1:30 p.m.	What you need to know about Assuris Paul Petrelli, Assuris 1.00 Life (ON, SK) 1.00 Life/A&S (BC, MB) 1.00 Life, A&S (AB) 1.00 FP Canada: Practice Mgmt. 1.00 MFDA Professional Development 1 → Approved CE		
2:30 p.m.	Break		
2:45 p.m.	Unlocking Opportunities: Strategic Partnerships with Senior Living for Financial Professionals Amanda Richards, Chartwell Retirement Residences 1.00 Life (ON, SK) 1.00 Life/A&S (BC, MB) 1.00 Life (AB) 1.00 FP Canada: Financial Planning 1.00 MFDA Business Conduct 1.00 FP Canada: Financial Planning 1.00 MFDA Business Conduct		
3:45 p.m.	Break		
4:00 p.m.	The 'Enlightened' Consumer Mike Englert, Canadian Initiative for Elder Planning Studies 1.00 Life (ON, SK) 1.00 Life/A&S (BC, MB) 1.00 Life, General (AB) 1.00 FP Canada: Practice Mgmt. 1.00 MFDA Professional Development		