

## EVENT SCHEDULE

November 4, 2025



7:30 AM	Registration & Coffee (Sponsored by Home Trust)		
8:00 AM	<b>Global Medical Care – Empowering Healthcare for Canadians</b> TBA, Best Doctors Insurance Services		1 Life, 1 A&S 1 FP Canada – PK (pending)
9:00 AM	Networking Break		
9:15 AM	<b>Life and Health Insurance Safety Net: Understanding Policy Protection</b> Adrien Bonhomme & Stephanie Greer, Assuris		1 Life, 1 A&S 1 FP Canada – FP (pending)
10:15 AM	Coffee Break (Sponsored by GMS)		
10:30 AM	<b>From Advisors to Advocates: Redefining Support Through Strategic Partnerships</b> Amanda Richards, Chartwell Retirement Residences		1 Life, 1 A&S 1 FP Canada – FP (pending)
11:30 AM	Networking Break		
11:45 AM	<b>The True Power of a CRM</b> Ryan Webb, Equisoft		1 Life, 1 General 1 FP Canada – PM (pending)
12:45 PM	Lunch Break & Coffee (Sponsored by Custom Plan)		
1:30 PM	<b>Selling Benefit Plans Using Value &amp; Advice Rather than Rate Discounting Practices</b> David Roberts, GMS Group Medical Services		1 Life, 1 A&S 1 FP Canada – PM (pending)
2:30 PM	Networking Break		
2:45 PM	<b>Build Value in your practice. Business Continuity and Succession Planning</b> Michael Gau, New WinSuccession Inc.		1 Life, 1 A&S 1 FP Canada – PM (pending)
3:45 PM	Networking Break		
4:00 PM	<b>Simplify Your Compliance</b> Francis Bustamante, Red Barn Investment Counsel		1 Life, 1 General 1 FP Canada – PM (pending)