IFB VANCOUVER CONFERENCE APRIL 22, 2026

AGENDA

1 PM - 5 PM

UBC - Rooms C400/C420

12:30 PM	Registration & Coffee	
1:00 PM	**Beyond the Ledgers: Building Deeper Client Relationships That Drive Lasting Value** Richard S. Pyper, Monarch Wealth	0.5 Life/A&S (BC) 0.5 FP Canada 0.5 MFDA
1:30 PM	Networking Break	
1:45 PM	**The Psychology of Transition: Why Seniors Delay Care Decisions and How Advisors Can Help** Amanda Richards, Chartwell Retirement Residences	0.5 Life/A&S (BC) 0.5 FP Canada 0.5 MFDA
2:15 PM	Networking Break	
2:30 PM	**The Assuris Safety Net: Leveraging policyholder protection to build confidence** Adrien Bonhomme, Assuris	0.5 Life/A&S (BC) 0.5 FP Canada 0.5 MFDA
3:00 PM	Coffee Break	
3:15 PM	**Selling Benefit Plans Using Value & Advice Rather than Rate Discounting Practices** David Roberts, GMS Group Medical Services	0.5 Life/A&S (BC) 0.5 FP Canada 0.5 MFDA
3:45 PM	**Guide to Asset Allocation** Robert Armstrong, ATB Investment Management	0.5 Life/A&S (BC) 0.5 FP Canada 0.5 MFDA
4:15 PM	Networking Break	
4:30 PM	**A Secure Way To Grow Your Savings** Sheldon Solomon, Home Trust	0.5 Life/A&S (BC) 0.5 FP Canada 0.5 MFDA

CE Glossary: FP Canada Approved CE - Financial Planning (FP), Practice Management (PM), Product Knowledge (PK), Professional Responsibility (PR)