

Day One: Tuesday, November 29, 2022

11:00 a.m.	<p>Planning Your Retirement with Critical Illness Insurance</p> <p><i>Andrew Oswald, Beneva</i></p> <p>1.00 Life (ON, BC, SK) 1.00 FP Canada (Financial Planning) ICM: 1.00 Life and/or A&S AIC: 1.00 (Life, A&S) 1.00 MFDA Professional Development</p> <p>1 </p>
12:00 p.m.	BREAK
12:15 p.m.	<p>Let's Simplify it! Breaking Down Concepts of Living Benefits</p> <p><i>Ariana Kane, Humania Assurance</i></p> <p>1.00 Life (ON, BC, SK) 1.00 FP Canada (Product Knowledge) ICM: 1.00 Life and/or A&S AIC: 1.00 (A&S) 1.00 MFDA Professional Development</p> <p>1 </p>
1:15 p.m.	BREAK
1:30 p.m.	<p>Navigating the Changes to Healthcare in Canada</p> <p><i>Deep Bajwa, Best Doctors Canada Insurance Services Inc.</i></p> <p>1.00 Life (ON, BC, SK) 1.00 FP Canada (Product Knowledge) ICM: 1.00 Life and/or A&S AIC: 1.00 (A&S) 1.00 MFDA Professional Development</p> <p>1 </p>
2:30 p.m.	BREAK
2:45 p.m.	<p>Protecting Depositors Under CDIC Rules</p> <p><i>Emiel van der Velden, Canada Deposit Insurance Corporation</i></p> <p>1.00 Life (ON, BC, SK) 1.00 FP Canada (Product Knowledge) ICM: 1.00 Life and/or A&S AIC: 1.00 (Life) 1.00 MFDA Professional Development</p> <p>1 </p>
3:45 p.m.	BREAK
4:00 p.m.	<p>Financial Advisory M&A: Financing as a Strategic Option</p> <p><i>Tom de Larzac & Pierre Sauvé, CWB Maxium Financial</i></p> <p>1.00 Life (ON, BC, SK) 1.00 FP Canada (Practice Mgmt.) ICM: 1.00 Life and/or A&S AIC: 1.00 (Life, A&S) 1.00 MFDA Professional Development 1.00 RIBO (Mgmt.)</p> <p>1 </p>
5:00 p.m.	BREAK
5:15 p.m.	<p>Retirement Planning with Life and Critical Illness Insurance</p> <p><i>Emma Lebrun, Canada Protection Plan</i></p> <p>1.00 Life (ON, BC, SK) 1.00 FP Canada (Financial Planning) ICM: 1.00 Life and/or A&S AIC: 1.00 (Life, A&S) 1.00 MFDA Professional Development</p> <p>1 </p>

Day two: Wednesday, November 30, 2022

11:00 a.m.

Understanding Care and Support Options in Canadian Retirement Homes

Amanda Richards, Chartwell Retirement Residences

1.00 Life (ON, BC, SK) | 1.00 FP Canada (Financial Planning) | ICM: 1.00 Life and/or A&S |
AIC: 1.00 (A&S) | 1.00 MFDA Professional Development



12:00 p.m.

Break

12:15 p.m.

A Secure Way to Grow Your Savings

Christina Maurice Fazio, HomeTrust

1.00 Life (ON, BC, SK) | 1.00 FP Canada (Product Knowledge) | ICM: 1.00 Life and/or A&S |
AIC: 1.00 (Life) | 1.00 MFDA Professional Development



1:15 p.m.

Break

1:30 p.m.

The Importance of Travel Insurance: Keeping your clients protected

Marie-Michele Duchesneau, Tour+Med Travel Insurance

1.00 Life (ON, BC, SK) | 1.00 FP Canada (Product Knowledge) | ICM: 1.00 Life and/or A&S |
AIC: 1.00 (Life, A&S) | 1.00 MFDA Professional Development | 1.00 RIBO (Technical)



2:30 p.m.

Break

2:45 p.m.

CRM: Best Practices: 5 Ways to Build your Book of Business

Iain Black, Maximizer

1.00 Life (ON, BC, SK) | 1.00 FP Canada (Practice Mgmt.) | ICM: 1.00 Life and/or A&S |
AIC: 1.00 (Life, General) | 1.00 MFDA Professional Development



3:45 p.m.

Break

4:00 p.m.

Small Business is BIG Business

Rick Forchuk, Empire Life

1.00 Life (ON, BC, SK) | 1.00 FP Canada (Practice Mgmt.) | ICM: 1.00 Life and/or A&S |
AIC: 1.00 (Life, General, A&S) | 1.00 MFDA Professional Development

